



TRIPLE 8  
CONSULTING

# BUSINESS PROFILE

## WHO WE ARE

Triple Eight Consulting is a forward-thinking advisory firm committed to helping Eswatini businesses rise to their full potential. Our roots are local, but our standards are global – shaped by more than 27 years of strategic financial leadership. We provide expertise in accounting, financial planning, internal controls, systems, and business transformation to drive real, measurable progress for our clients.

## WHY CHOOSE US

We don't just offer advice; we offer solutions that work. Our team is passionate about efficiency, sustainability, and growth. Whether you're an entrepreneur, a corporate leader, or an organization in transition, Triple 8 Consulting will meet you where you are, and take you where you need to go. Our focus is simple: solve problems, seize opportunities, and strengthen your foundation for the future.





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# WELCOME MESSAGE

Welcome to Triple Eight Consulting, your partner in building sustainable, profitable, and future-ready businesses. We are more than just a consulting firm, we are your strategic ally, here to guide you through complex financial decisions, optimize your business operations, and unlock long-term growth opportunities. Whether you're facing a challenge or planning your next breakthrough, we bring clarity, structure, and proven expertise to every step of your journey.

With decades of combined experience and leadership from internationally trained professionals, our firm understands both the local and global business landscape. We don't believe in one-size-fits-all solutions, every service we deliver is tailored, practical, and built around the real needs of your organization. Thank you for considering Triple 8 Consulting. We look forward to creating value together.

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# ABOUT COMPANY

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Triple Eight Consulting is a strategic financial advisory firm based in Eswatini, offering tailored solutions to businesses seeking to improve their financial systems, operations, and long-term performance. The company provides services in accounting, financial planning, system implementation, auditing, internal controls, and business restructuring. With a deep understanding of the local business environment and international best practices, Triple 8 Consulting helps clients navigate complex challenges and unlock opportunities for sustainable growth.

Led by Bimal de Silva, a Chartered Management Accountant with over 27 years of international experience, the firm brings a proven track record of results across sectors and regions. Triple 8 Consulting is committed to delivering work that is practical, measurable, and aligned with each client's goals. The firm works closely with business owners and leadership teams to ensure that every engagement leads to stronger systems, better decisions, and greater long term value.



# OUR MISSION AND PURPOSE

## MISSION

At Triple Eight Consulting, our mission is to be the premier provider of strategic financial and business consulting services in Eswatini and the Southern African region. We are dedicated to delivering innovative, tailored, and sustainable solutions that help organizations overcome challenges, achieve growth, and build long-term success. We aim to empower businesses with the tools, systems, and insights they need to operate more efficiently, make smarter decisions, and compete in local and global markets. Our commitment to excellence, integrity, and client success is the cornerstone of everything we do—from small enterprises to large organizations seeking transformation.

## PURPOSE

The purpose of Triple Eight Consulting is to bridge the gap between ambition and execution for organizations across Eswatini and beyond. We exist to help businesses move from vision to value by offering strategic guidance, operational support, and robust financial solutions that enhance efficiency, accountability, and profitability. We support clients through every stage of the business lifecycle—from startup planning and funding to system optimization and enterprise growth—by delivering high-impact services grounded in best practices, financial discipline, and deep industry insight. Our goal is to be a long-term partner in our clients' success stories.



# OUR SERVICES

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## CORE SERVICES OFFERED

We offer professional financial services and corporate advice, and have access to a passionate team of professionals with a wealth of experience spanning multiple industries. Our key strength lies in providing services that include system implementation (such as SAP and Syspro), auditing and internal control reviews, stock control and inventory reporting structures, general accounting services, preparation of financial statements, creation of business plans for funding, and development of financial plans and projections. We are deeply committed to helping clients improve their business processes, restructure departments, and optimize operations through strategic financial planning and hands-on consulting.

### SYSTEM IMPLEMENTATION

Advising and implementing finance-related software and systems (e.g. accounting packages, SAP) to improve accuracy, reporting, and automation.

### AUDITING & INTERNAL CONTROL REVIEWS

Conducting independent audits and reviews of financial processes, controls, and compliance.

### ACCOUNTING SERVICES

Bookkeeping, ledger maintenance, payroll, reconciliations, and financial compliance tailored to your business structure and reporting needs.

### AUDITING & INTERNAL CONTROL REVIEWS

Preparation and review of financial reports (monthly, quarterly, annual), compliant with IFRS, audit-ready, and aligned to stakeholder expectations.

### BUSINESS PLANS

Development of strategic business plans to guide company growth or secure funding from banks, investors, or development agencies.

### FINANCIAL PLANS & PROJECTIONS

Cash flow forecasting, budget planning, funding strategies, and scenario modeling to guide your business towards sustainable financial health.

# DIRECTOR'S EXPERIENCE

## CAREER HIGHLIGHTS: BIMAL DE SILVA – DIRECTOR

Bimal de Silva is a highly accomplished financial executive with over 27 years of leadership experience in corporate finance, accounting, tax, auditing, and business strategy. Having served in both public and private sectors across Eswatini, South Africa, India, Sri Lanka, and Canada, Bimal is known for leading financial turnarounds, implementing systems, and delivering sustainable business results.

He has a proven ability to transform underperforming finance departments, lead teams through organizational change, and implement strategies that drive cost savings and profitability. His expertise spans financial planning, risk management, internal controls, stakeholder engagement, and large-scale systems implementation.

## KEY ROLES & ACHIEVEMENTS

**Curator of Status Capital Building Society December 2024 to Present (Management of the Entity under curatorship)**

**Financial Consultant (2020–Present)**

Reviewed client operations and finance processes to recommend strategic improvements and cost saving initiatives.

**Financial Services Consultant – Marcatus QED (India/Canada)**

Increased revenue by INR 50 million, advised on a US\$300,000 acquisition discount, and developed investment and monitoring systems for new markets.

**Assistant Finance Director – Global Manufacturing Solutions (2022)**

Improved spare parts accuracy by 20% and aligned supplier schedules to meet 100% of internal production needs.

**Property Developer (2019–2022)**

Developed and sold residential apartments, achieving ZAR 500,000 profit per unit.

**Founder – Kingfisher Financial Consulting Services (2011–2019)**

Led business process re-engineering, tax compliance, and cost-reduction consulting for clients across multiple sectors.

**Consultant – Khazikhali Day Care & Lusutu Forest High School**

Helped secure E25 million in funding and strengthened governance and financial controls in both projects.

# DIRECTOR'S EXPERIENCE

## KEY ROLES & ACHIEVEMENTS

### **Finance Director – Brakecore Swaziland (2016)**

Established new operations and expanded the customer base to 100 clients within six months.

### **Finance Director – Eswatini Sugar Association (2008–2011)**

Raised SZL 2.27 billion in funding, saved SZL 350,000 annually, and introduced a forward exchange hedging policy that delivered a SZL 100 million profit.

### **Treasury Manager & SAP Power User – Coca-Cola Eswatini (2006–2008)**

Implemented the SAP Financial Module (trained in Ireland and the Philippines) and led treasury functions for one of Coca-Cola's largest global plants.

### **Accounting Manager – Coca-Cola Eswatini (2003–2005)**

Maintained clean audit records and improved reporting turnaround time.

### **Finance & Treasury Analyst – Coca-Cola Eswatini (2002–2003)**

Automated pricing processes and strengthened budget control and reporting accuracy.

### **Founder – Kingfisher Financial Consulting Services (2011–2019)**

Led business process re-engineering, tax compliance, and cost-reduction consulting for clients across multiple sectors.

### **Earlier Roles**

**Financial Reporting Specialist (2000–2001), Intercompany Accountant (1999–2000)**



# DIRECTOR'S EDUCATION

## **EDUCATION**

**Chartered Management Accountant (ACMA, CGMA) – CIMA UK**

**Bachelor of Commerce – University of the Witwatersrand, Johannesburg**

**International Baccalaureate – Waterford Kamhlaba UWC of Southern Africa, Mbabane**

### **Professional Training & Certifications:**

- SAP Implementation Training (Ireland & Philippines)
- Annual Integrated Reporting – ESA
- Coca-Cola Finance Associates Skills Training – Atlanta, USA
- Activity-Based Costing, Advanced Excel
- “Seven Habits of Highly Effective People” – FranklinCovey
- Emotional Intelligence, Interview Skills, Performance Maximization

# STAFF EXPERIENCE AND EDUCATION

## KARIN GILBERT CONSULTANT

### **Head of Supply Chain – Coca-Cola Eswatini**

Managed over 3,400 stock keeping units (SKUs), optimizing procurement processes and lead times in a high-volume, complex supply environment.

### **Head of Human Resources – Coca-Cola Eswatini**

Developed and led the plant's Compensation and Talent Development departments, aligning HR strategy with organizational goals.

### **SAP Plant Support Lead – Coca-Cola Eswatini (2 years)**

Supported SAP implementation and optimization, delivering key process improvements across departments.

### **SAP Costing Module Implementation Lead – Coca-Cola Eswatini**

Implemented SAP Costing module with advanced training at Coca-Cola Centers of Excellence in Ireland and the Philippines.

### **Sarbanes-Oxley Audit Coordinator – Coca-Cola Eswatini**

Instrumental in executing SOX audits locally and supported the Coca-Cola Egypt plant in preparing for its audit through a one-month assignment.

### **Customer Relations Manager – Coca-Cola Eswatini**

Strengthened key customer relationships and enhanced client satisfaction across operations.

### **Certificate in Supply Management – GIBS, University of Pretoria**

Received formal training in strategic supply management.

Financial Associates Skills Training – The Coca-Cola Company, Atlanta, Georgia

**Completed advanced finance and leadership training at Coca-Cola headquarters.**

# STAFF EXPERIENCE AND EDUCATION

## BONGEKILE DLAMINI CONSULTANT

### **Finance & Accounting Professional – Over 5 Years of Experience**

Managed day-to-day financial operations, including budgeting, reporting, and compliance in diverse organizational settings.

### **Truck Fleet Management Experience**

Provided operational oversight for transportation logistics and cost control in fleet management.

### **Process & Internal Control Reviewer**

Led reviews of financial processes and internal controls to enhance accuracy, compliance, and risk mitigation.

### **Audit & Compliance Lead**

Conducted internal audits and supported external audits to ensure regulatory compliance and financial transparency.

### **Financial Reporting Specialist**

Prepared accurate financial statements and management reports for strategic decision-making.

### **Statutory Compliance Coordinator**

Successfully prepared and submitted statutory returns, ensuring timely compliance with national regulations.

### **Certificate in Accounting & Finance – Birch Cooper Institute, Eswatini**

Comprehensive foundation in financial management, accounting principles, and reporting.

### **Certificate in Human Resources Management – Africa University Training Academy**

Gained knowledge in HR operations, policies, and strategic workforce planning.

### **Certificate in Strategic Project Management – Africa University Training Academy**

Trained in project planning, execution, and monitoring for organizational effectiveness.

### **Certificate in Leadership & Management – Stellenbosch University, South Africa**

Developed skills in organizational leadership, decision-making, and performance management.

# STAFF EXPERIENCE AND EDUCATION

## HUMPHREY MAVUSO CONSULTANT

### **Finance Manager – Eswatini Housing Board**

Over 30 years of experience in financial management, overseeing budgeting, reporting, and strategic planning functions.

### **Financial Reporting Lead**

Prepared accurate and timely financial statements, supporting informed decision-making and regulatory compliance.

### **Internal Control & Process Improvement Leader**

Reviewed and implemented business processes and internal controls to enhance operational efficiency and minimize risk.

### **Audit & Compliance Specialist**

Led and conducted company audits, ensuring transparency and accountability across departments.

### **Stock Management & Control Coordinator**

Managed inventory systems and controls to safeguard assets and improve stock accuracy.

### **Qualifications:**

- **BCom Accounting, University of Eswatini**
- **ACCPAC Certification – Proficient in financial systems and software**
- **D-Bit Certificate – IT and systems competency for business environments**
- **Project Management Certificate – Knowledge in planning, execution, and delivery of strategic initiatives**

# STAFF EXPERIENCE AND EDUCATION

## TAYLOR BULHA CONSULTANT (TRAINEE)

### **Inventory & Audit Assistant**

Conducted stock counts and audits, ensuring inventory accuracy and reconciliation with financial records.

### **Systems & Data Management**

Responsible for updating systems, maintaining data integrity, and ensuring real-time reporting accuracy.

### **Accounts & Invoice Processing**

Handled invoice processing and data capture, supporting the finance team in timely and accurate record-keeping.

### **Fixed Asset Verification**

Performed fixed asset verification to ensure accurate asset registers and compliance with accounting standards.

### **Forensic Finance Support**

Assisted in forensic analysis and checks to detect discrepancies, prevent fraud, and support internal investigations.



# PARTNERING MODELS

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## COLLABORATION MODELS

We offer several flexible collaboration models depending on your business needs:

### PROJECT-BASED ENGAGEMENTS

Short- to medium-term support for system implementations, audits, or strategy development

### RETAINED ADVISORY SERVICES

Ongoing, monthly financial oversight and strategic guidance

### INTERIM FINANCIAL LEADERSHIP

Acting as temporary CFO or Finance Manager during periods of transition or restructuring

### CUSTOM PARTNERSHIP MODELS

Designed to meet specific goals (e.g., preparing for a funding round, regulatory audits, or rapid scaling)

# GET IN TOUCH

Whether you're looking to improve your financial systems, develop a solid business plan, or restructure your operations for greater efficiency; Triple Eight Consulting is ready to support your journey. We work closely with our clients to understand their needs and deliver practical, results-driven solutions. For consultations, partnerships, or inquiries, don't hesitate to get in touch with us. Let's discuss how we can help you build a stronger, smarter, and more sustainable business

## **CONTACT US :**



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